

# 3<sup>rd</sup> BALTIC PORTS & SHIPPING 2019

**Courtyard by Marriott Gdynia Waterfront, Poland  
Tuesday 22 to Thursday 24 October 2019**

**Sponsored By**



**Co-Hosted By**



Follow us on:

LinkedIn



facebook



Associate Member



Port of Gdansk

Port of Gdynia

- Technical Site Visit • Networking Welcome Reception • International Exhibition • International Conference • 300 Conference Delegates • Networking Welcome Dinner •
- Special Offer: Conference Delegate Registration for Shipping Lines; Port Authorities And Terminal Operating Companies Save €500! •
- Local Delegates at Only PLN2,680 • FREE Conference Delegate Registration for Shippers/Beneficial Cargo Owners •

- Transshipment and containerisation strategies for Baltic Sea Ports
- Creating economic value and recognising the Baltic Sea region as a strong and competitive maritime market player
- Regional economic outlook and container market developments
- Identifying opportunities and potential growth in regional shipping business, supply chain and logistics network
- Developments in port and terminal infrastructure and operations

- Infrastructure financing for ports and managing infrastructure projects
- Trends in container ship sizes and the implications for regional ports
- Developing healthy competition in container, shipping and logistics management in the Baltic Sea region
- Port operation planning - gearing towards a sustainable future
- Technology innovations for a competitive edge
- Driving port efficiencies through advanced technologies

**For more Information or to Register**

Tel. + 60 3 8023 5352 Fax. + 60 3 8023 3963 Email: [enquiries@transportevents.com](mailto:enquiries@transportevents.com)

Website: [www.transportevents.com](http://www.transportevents.com)

Follow us on:





3rd BALTIC PORTS AND SHIPPING 2019  
Exhibition and Conference  
Courtyard by Marriott Gdynia Waterfront, Poland  
Tuesday 22<sup>nd</sup> to Thursday 24<sup>th</sup> October 2019

Dear Colleagues,

On behalf of Port of Gdańsk Authority and Port of Gdynia Authority we are pleased to invite you to participate in the 3<sup>rd</sup> Baltic Ports and Shipping 2019 Exhibition and Conference in Gdynia from Tuesday 22<sup>nd</sup> to Thursday 24<sup>th</sup> October 2019. This unique and valuable event for the industry jointly hosted by Port of Gdańsk and Port of Gdynia is the biggest annual Maritime Ports, Shipping and Transport Logistics Exhibition and Conference for the Baltic region. We would be delighted to present our business possibilities as well as welcome you to one of the most attractive regions of Poland – Pomerania.

Together, the Port of Gdynia and the Port of Gdańsk are the largest container transshipment force in the Baltic Sea. We are able to handle the largest – both container and passenger – global vessels. Our ambition is to promote modern, universal and well-connected ports of Gdynia and Gdańsk. The current infrastructural investments consistently strengthen our position as an attractive and strong logistics center in the Baltic Sea Region.

The handling capacity combined with an excellent transport infrastructure ensures the ports remain competitive, with both Gdańsk and Gdynia being major nodes in the Baltic-Adriatic Corridor connecting Scandinavia to Southern Europe.

This two-day conference will feature **35** world class conference speakers addressing issues, challenges, solutions and innovations in port operations, shipping, supply chain and logistic strategies which will be attended by a gathering of more than **300** senior government officials, industry principals, academics, senior level executives such as CEOs, General Managers, harbour masters and terminal operators together with the region's leading maritime consultants, shippers, cargo owners, importers, exporters, shipping lines, freight forwarders, logistic companies, technology providers and service suppliers from countries throughout the Baltic region.

There will be the commercial opportunity for **30** exhibitors and sponsors to network directly with the delegates at this major annual international maritime transport Exhibition and Conference trade event for the Baltic region.

We are honoured to warmly welcome you to the beautiful Pomerania to the biggest annual Maritime Ports, Shipping and Transport Logistics Exhibition and Conference for the Baltic region taking place for the first time in Poland from Tuesday 22<sup>nd</sup> to Thursday 24<sup>th</sup> October 2019.

Mr. Adam Meller

A blue ink signature of Adam Meller.

Chairman of the Management Board  
Port of Gdynia

Mr. Łukasz Greinke

A blue ink signature of Łukasz Greinke.

Chairman of the Management Board  
Port of Gdańsk

# 3<sup>rd</sup> BALTIC PORTS & SHIPPING 2019

Courtyard by Marriott Gdynia Waterfront, Poland  
Wednesday 23 and Thursday 24 October 2019

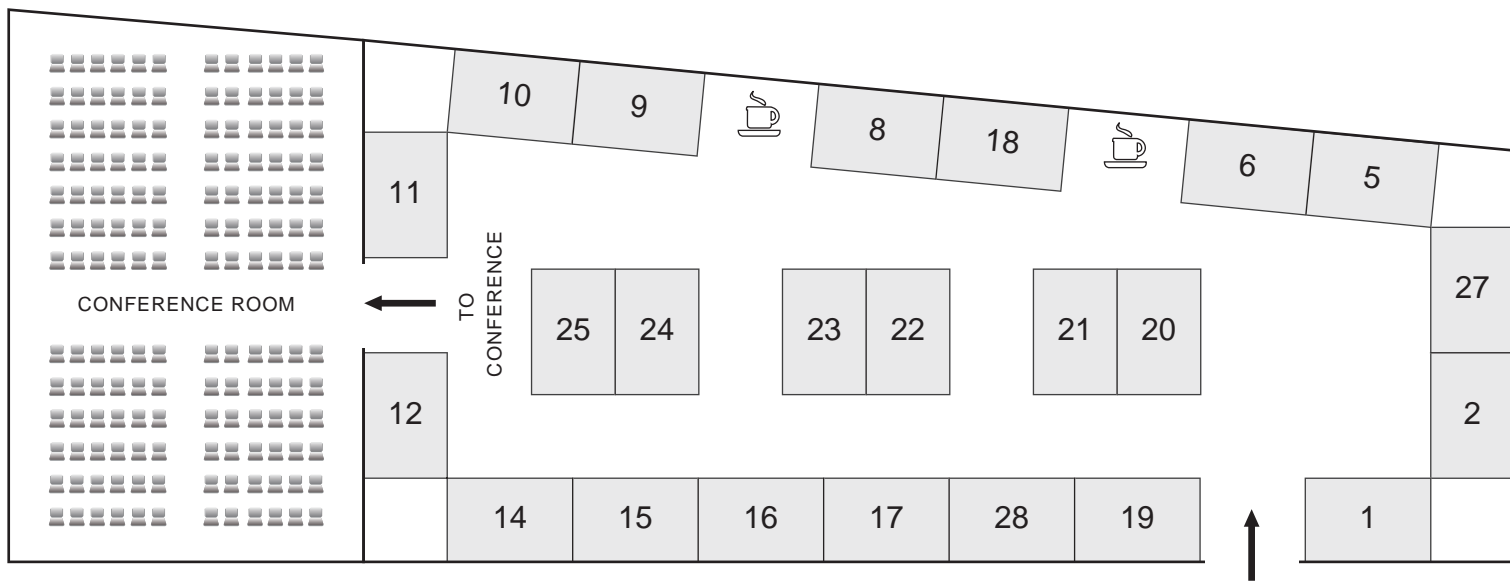
Hosted By



Official Hotel and Venue

**COURTYARD**  
Marriott

GDYNIA WATERFRONT



MAIN ENTRANCE

Delegates Nametags  
Sponsor



Conference Sessions  
Sponsors



Conference Delegates  
Refreshment Sponsors



Networking Welcome Reception  
and Networking Welcome Dinner  
Sponsors



## STAND ALLOCATION (updated on 16 / 07 / 2019)

14 akquinet port consulting GmbH	15 MAFI Transport-Systeme GmbH
27 ArcelorMittal Sheet Piling	6 PEINER SMAG Lifting Technologies
2 Bromma	24 Port of Gdansk
28 Codim Solutions & Services	25 Port of Gdansk
12 Dutch Lanka Trailer	22 Port of Gdynia
3 Forkliftcenter BV (TBA)	23 Port of Gdynia
16 Franz Woelfer Elektromaschinenfabrik Osnabrueck	6 RAM Spreaders
17 Freeport of Riga	18 SAAB Technologies
10 Groeneveld Lubrication Solutions	1 Sibre
8 Houcon Cargo Systems BV	19 Stemmann-Technik GmbH
20 Hyster	9 Stinis Spreaders
11 Log@Sea (Circle – IB – Aitek Network)	21 UAB Mobile Heavy Machinery
	5 Vahle

## EXHIBITION STAND PACKAGE

### 3 x 2 Square Metre Stands Include:

- A Guaranteed Speaker Place in The Concurrent Conference Programme
- Professional Standard Shell Scheme
- 1 Exhibition Table
- 2 Exhibition Chairs
- Exhibition Stand Lighting
- Electrical Power Point
- Exhibition Stand Carpet
- Exhibitor Name Panel
- WiFi Broadband Internet Access
- 3 Free of Charge Conference Delegate Registrations
- The Rate Per Exhibition Stand Package is €7,895
- There is a Registration And Administration Fee of €495
- There are Multiple Events Booking Discounts

Please Visit: [www.transporevents.com](http://www.transporevents.com)

Follow us on:



**TRANSPORT EVENTS**  
Transport Events Limited  
Tel: + 60 3 8023 5352  
Fax: + 60 3 8023 3963  
Email: [enquiries@transporevents.com](mailto:enquiries@transporevents.com)

LinkedIn



facebook



# SPONSORSHIP PROGRAMME

Companies wishing to maximise their profile at the **3rd Baltic Ports & Shipping 2019 Poland Exhibition and Conference** will benefit from international publicity offered by sponsorship. As an Official Sponsor, your company's latest full colour corporate logo will be included as an Event Sponsor in the following:

- The official conference programme distributed worldwide
- All digital media event promotion
- All international event advertising, direct mail and public relations
- The official 3rd Baltic Ports & Shipping 2019 Poland Exhibition and Conference website
- Sponsorship acknowledgement during the Opening Ceremony and by the conference moderator during the Conference
- The Welcome Arch at the main entrance to the Exhibition and Conference
- 3 **Free of Charge** Conference Delegate Registrations worth €3,995

## Delegates Lanyards Sponsorship

All event participants are given a name tag at registration. Attached to the name tag is a lanyard worn by all participants throughout the two days of the event. Your company's latest full colour corporate logo is exclusively printed throughout the full length of the lanyard in full colour and in a highly visible format. Sponsorship is €6,695 including all production costs. This does not include nametag sponsorship.

## Delegates Nametags Sponsorship

All event participants are given an identification name tag to wear throughout the two days of the event. Your company's latest full colour corporate logo exclusively printed in full colour across the front of all name tags distributed to every event participant throughout the event. Sponsorship is €6,695. This does not include lanyard sponsorship.

Sponsored by **TT CLUB**  
50 years of established expertise

## Event Website

Have your latest colour logo displayed on the event homepage linking all event website viewers directly to your website. Sponsorship is €5,295.

## Brochure Distribution

Have your latest corporate brochure distributed personally by our event staff from the Event Registration Desk. Cost for guaranteed brochure distribution to every conference participant is €3,995.

## Conference and Exhibition Directional Signage

Have your company's latest full colour corporate logo exclusively displayed across the front of all directional signages in full colour and in a highly visible way throughout the Exhibition and Conference. Sponsorship is €5,295.

## Company Banners

Have your latest 3 full-sized indoor banners positioned in high traffic areas i.e. in front of the Event Registration Desk, inside the Conference hall and inside the Exhibition area. Sponsorship is €5,295 per 3 banners.

## Technical Site Visit Transportation Sponsorship

The Technical Site Visit take place one day before the event as part of the agenda for participating delegates. Sponsoring the Technical Site Visit transportation is an excellent way of branding your company. The Sponsor is invited to say a few words of welcome before the start of the Technical Site Visit and have marketing materials and branding throughout the tour e.g. distribution of brochures on the bus. Sponsorship is €5,295.

## Networking Welcome Reception – Tuesday 22 October 2019

The Networking Welcome Reception is the first of two social highlights of the whole event. All participants enjoy the opportunity to network with fellow industry colleagues and friends during a relaxed sociable evening over food, drinks and local entertainment. The Sponsor is invited to say words of welcome during the function and have marketing materials and branding throughout the function. All arrangements with transport are made by the sponsor.

Sponsored by **PORT GDANSK** **PORT GDYNIA**

## Conference Sessions Sponsorship

An excellent way of marketing your company is to present your latest corporate video to the conference delegates at the start of a conference session. Cost is €5,295 per Conference Session Sponsorship.

Session 1 **HOUCON**  
www.houcon-group.com

Session 2 **Faiveley** Stemmman-Technik  
A Wabtec Company

Session 3

Session 4 **BCT**  
BALTIMORE CONTAINER TERMINAL  
GDYNIA  
An ICTSI Group Company

Session 5 **SAAB**

Session 6 **DCT.GDANSK.SA**  
Deepwater Container Terminal Gdansk

## Conference Delegates Refreshment Breaks

During the event, refreshments will be served three times a day. Your company's latest full colour corporate logo will be printed as a Main Sponsor in the conference brochure. Your company can exclusively display promotional banners and literature at the refreshment serving points throughout the day as well as being able to take advantage of the range of sponsorship benefits in the introduction. Exclusive sponsorship of each Conference Delegate Refreshment break is €5,295.

Break 1 **akquinet**

Break 2 **VAHLE**

Break 3 **MAFI**

Break 4 **ArcelorMittal**

Break 5 **CDSS**

Break 6 **HUTCHISON PORTS GDYNIA**

## Conference Delegates Lunches

Your company's colour logo will be displayed as a Main Sponsor in the conference brochure. Your company has the opportunity to display promotional literature and posters in the delegates' dining room as well as words of welcome before the start of the lunch, plus a VIP lunch area for up to eight of your VIP clients or partners. Exclusive lunch sponsorship per day is €6,695.

Wednesday 30 October 2019

Thursday 31 October 2019

## Networking Welcome Dinner – Wednesday 23 October 2019

The Networking Welcome Dinner is the social highlight of the event. All participants and spouses enjoy the opportunity to network with fellow industry colleagues and friends throughout a seated dinner with local food, drinks and entertainment. The Sponsor is invited to say a few words of welcome and have marketing materials and branding throughout the function. All arrangements with transport are made by the sponsor.

Sponsored by **PORT GDANSK** **PORT GDYNIA**

## REGISTRATION INFORMATION

To Participate In The 3rd Baltic Ports & Shipping 2019 You Need to Register as an Exhibitor, Conference Delegate or Exhibition Visitor.

**Conference Delegates Receive:** Competitive Hotel Rates • Technical Site Visit • Networking Welcome Reception • Conference Refreshment Breaks And Lunches • Exhibition And Conference Access • Networking Welcome Dinner • A Full Set of Conference Presentations • Official Colour Photographs From The Event

**Exhibition Visitors Receive:** Access to Exhibition Only

## CONFERENCE DELEGATE REGISTRATIONS

Please Complete And Fax Back This Form or Register Online at [www.transportevents.com](http://www.transportevents.com) Should You Wish to Register Multiple Conference Delegates, Please Copy This Form For Each Delegate And Fax to: + 60 3 8023 3963 or Email to: [alin@transportevents.com](mailto:alin@transportevents.com)

### Conference Delegate Registration

☐ I Wish to Attend The Technical Site Visit on Tuesday 22 October 2019. Registration For The Site Visit Will Not be Accepted Without Receipt of a Black And White Copy of The ID Page of Your Passport or Local ID, Visa Copy if Available And Photo ID Proof/Company ID For Port Security Check in Advance. Please Email to: [anis@transportevents.com](mailto:anis@transportevents.com)

☐ I Wish to Attend The Networking Welcome Reception on Tuesday 22 October 2019

☐ I Wish to Attend The Networking Welcome Dinner on Wednesday 23 October 2019

Name: \_\_\_\_\_ 16 / 07 / 2019

Job Title: \_\_\_\_\_

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

Tel: \_\_\_\_\_

Email: \_\_\_\_\_

Website: \_\_\_\_\_

## INTERNATIONAL DELEGATE REGISTRATIONS

- On or Before **Sunday 22 September 2019**: The 'Early Bird' Conference Delegate Registration is **€1,195** Special Offer - 3 Delegates For The Price of 2 in This Category
- From **Monday 23 September 2019**: The Regular Conference Delegate Registration is **€1,295** Special Offer - 3 Delegates For The Price of 2 in This Category
- Shipping Lines, Port Authorities And Terminal Operating Companies Conference Delegate Registration is **€795**. Business/Photo ID is Required.
- Shippers/Beneficial Cargo Owners Conference Delegate Registration is Free of Charge. Apply by Emailing [alin@transportevents.com](mailto:alin@transportevents.com). Business/Photo ID is required.
- One Day Conference Delegate Registration is **€795**
- No Delegate Registration Will be Accepted Without Full Payment

☐ Credit Card - For Secure Online Registration And Payment at [www.transportevents.com](http://www.transportevents.com) Please Follow The Instructions on Our Registration Page. Payment Will be Accepted in Any of The Following Currencies: EUR And USD.

☐ Telegraphic Transfer - Complete The Registration Details on This Page And Fax to + 60 3 8023 3963 or Email to: [alin@transportevents.com](mailto:alin@transportevents.com) For TT Payment, You Must Supply Confirmation of The TT From Your Bank With This Application. Transmitting Bank Charges Must be Paid by The Sender.

☐ I Have Transferred €1,295 / €1,195 / €795 (Circle Correct Amount) Per Delegate to OCBC Wing Hang Bank Limited

☐ I Have Transferred US\$1,541 / US\$1,422 / US\$946 (Circle Correct Amount) Per Delegate to OCBC Wing Hang Bank Limited

### Euro (EUR) and US Dollar (USD) Bank Transfer to:

**Account Name: Transport Events Limited**

**Account Number: 035-802-538366-831**

**Beneficiary Bank: OCBC Wing Hang Bank Limited**

**Bank Address: 161 Queen's Road Central, Hong Kong**

**Swift Code: WIHBKHH**

PLEASE QUOTE BOTH DELEGATE AND COMPANY NAME AS REFERENCE.

TRANSMITTING BANK CHARGES MUST BE PAID BY THE SENDER.

## POLISH ZLOTY DELEGATE REGISTRATIONS

For Polish Nationals, Citizens And Residents of Poland, The Conference Delegate Registration is PLN2,680.

- On or Before **Sunday 22 September 2019**: The 'Early Bird' Conference Delegate Registration is PLN2,230
- From **Monday 23 September 2019**: The Regular Conference Delegate Registration is PLN2,680
- Business / Photo ID is Required
- No Delegate Registration Will be Accepted Without Full Payment

☐ Credit Card - For Secure Online Registration And Payment Via PayPal at [www.transportevents.com](http://www.transportevents.com) Follow The Instructions on Our Registration Page. Payment Will be Accepted in Either EUR or USD. For Transactions in Other Currencies, Your Local Amount Will be Converted to EUR During The Transaction at The Prevailing Rate.

☐ I Have Transferred PLN2,230 / EUR495 / USD587 Per Delegate to OCBC Wing Hang Bank Limited

☐ I Have Transferred PLN2,680 / EUR595 / USD705 Per Delegate to OCBC Wing Hang Bank Limited

### Euro (EUR) and US Dollar (USD) Bank Transfer to:

**Account Name: Transport Events Limited**

**Account Number: 035-802-538366-831**

**Beneficiary Bank: OCBC Wing Hang Bank Limited**

**Bank Address: 161 Queen's Road Central, Hong Kong**

**Swift Code: WIHBKHH**

PLEASE QUOTE BOTH DELEGATE AND COMPANY NAME AS REFERENCE.  
TRANSMITTING BANK CHARGES MUST BE PAID BY THE SENDER.

Please Fax a Copy of The Bank Deposit Receipt With Your Registration Form to + 60 3 8023 3963 or Email to: [alin@transportevents.com](mailto:alin@transportevents.com)

## TERMS AND CONDITIONS

- No Delegate Registrations Will be Accepted Without Completing This Registration Form And Full Payment
- Upon Receipt of Your Registration Form And Full Payment, a Set of Delegate Information Documents Will be Emailed to You Including Your Proforma Invoice
- No Refunds Will be Given However, Substitutions Can be Made at Any Time
- Delegates Will Not be Admitted Unless Payment Has been Received in Full
- Flights, Visa Arrangements, Airport Transfers And Accommodation Are Not Included in Your Delegate Registration Fee
- This Event Programme is Subject to Change Without Notice. E&O.E

I Acknowledge That I Have Read And Understand The Above Terms And Conditions.

Signed: \_\_\_\_\_

Dated: \_\_\_\_\_

## COMPLETE AND RETURN YOUR REGISTRATION FORM TO:

Transport Events Limited  
Tel: + 60 3 8023 5352  
Fax: + 60 3 8023 3963  
[enquiries@transportevents.com](mailto:enquiries@transportevents.com)

[www.transportevents.com](http://www.transportevents.com)



**TRANSPORT EVENTS**  
reg. in Hong Kong No. 2788290

Follow us on: [in](#) [f](#)

## EXHIBITION VISITORS ONLY

Registration to Visit The Trade Exhibition is Free of Charge And Should be Done During The Event On-Site at The Registration Desk.

Exhibition Opening Times Are:  
Wednesday 23 October 2019 9am to 5pm  
Thursday 24 October 2019 9am to 3 30pm

## OFFICIAL HOTEL AND VENUE

The Official Hotel And Venue is **Courtyard by Marriott Gdynia Waterfront, Poland**. Exclusive Reduced Hotel Rates Will be Made Available to All Registered Participants. Subject to Availability.

**Courtyard by Marriott Gdynia Waterfront**  
ul. Jerzego Waszyngtona 19  
Gdynia 81-342  
Poland

**COURTYARD**  
Marriott  
GDYNIA WATERFRONT

Contact Person  
Katarzyna Chirita  
MICE Specialist

Tel: + 48 58 743 0704  
Fax: + 48 58 743 0716  
Email: [SM1@courtyardgdynia.com](mailto:SM1@courtyardgdynia.com)  
Website: [www.courtyardgdynia.pl](http://www.courtyardgdynia.pl)