

5th BALTIC PORTS & SHIPPING 2020

Maritim Seehotel Lubeck, Germany
Tuesday 12 to Thursday 14 May 2020

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Associate Member



Sponsored By



akquinet



Faiveley

Stemmann-Technik

A Wabtec Company



Sure to be Safe

Siegerland Bremsen



VAHLE

LIEBHERR



- Technical Site Visit • Networking Welcome Reception • International Exhibition • International Conference • 300 Conference Delegates • Networking Welcome Dinner •
- Special Offer: Conference Delegate Registration for Shipping Lines; Port Authorities And Terminal Operating Companies Save €500! •
- Local Delegates at Only €595 • FREE Conference Delegate Registration for Shippers/Beneficial Cargo Owners •

- Transshipment and containerisation strategies for Baltic Sea Ports
- Creating economic value and recognising the Baltic Sea region as a strong and competitive maritime market player
- Regional economic outlook and container market developments
- Identifying opportunities and potential growth in regional shipping business, supply chain and logistics network
- Developments in port and terminal infrastructure and operations

- Infrastructure financing for ports and managing infrastructure projects
- Trends in container ship sizes and the implications for regional ports
- Developing healthy competition in container, shipping and logistics management in the Baltic Sea region
- Port operation planning - gearing towards a sustainable future
- Technology innovations for a competitive edge
- Driving port efficiencies through advanced technologies

For more Information or to Register

Tel. + 60 3 8023 5352 Fax. + 60 3 8023 3963 Email: enquiries@transportevents.com

Website: www.transportevents.com

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5th BALTIC

PORTS & SHIPPING 2020

Maritim Seehotel Lubeck, Germany
Wednesday 13 and Thursday 14 May 2020

Official Hotel and Venue



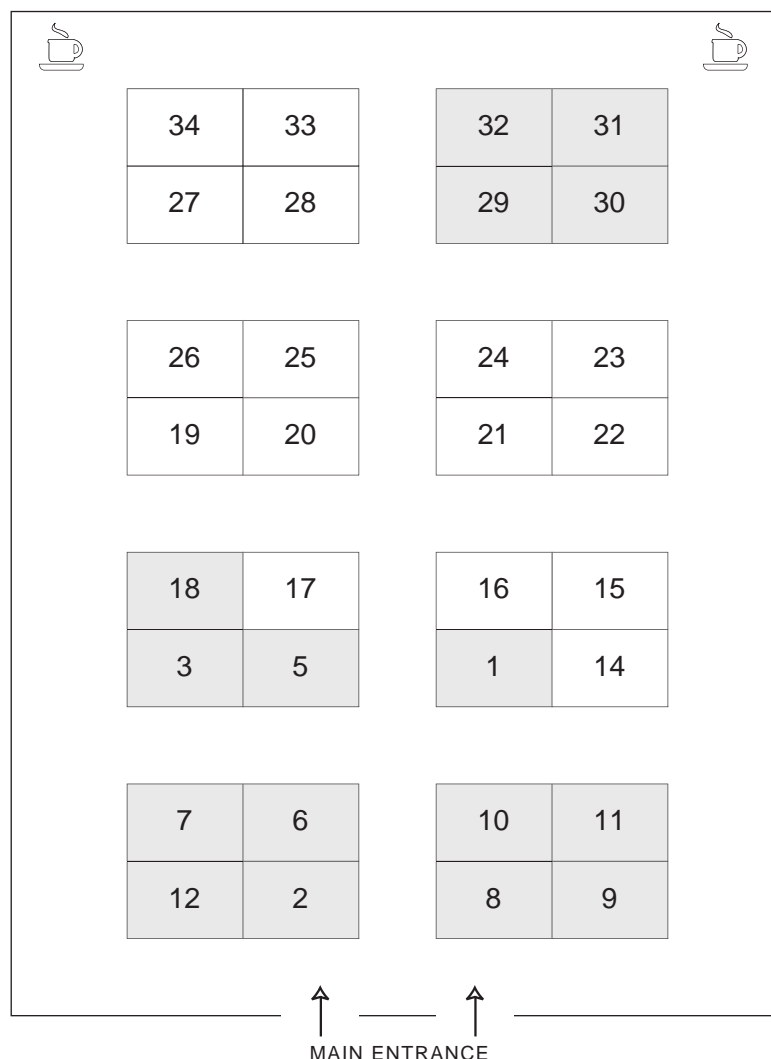
Conference Sessions Sponsors



Delegates Nametags Sponsor



Conference Delegates Refreshment Sponsors



STAND ALLOCATION (updated on 26 / 07 / 2019)

2 Akquinet port consulting GmbH	10 Stinis Spreaders
6 Bemo Rail BV	7 Vahle
29 Circle – Log@Sea	14 Available
11 Franz Woelfer Elektromaschinenfabrik Osnabrueck	15 Available
8 Hans Lehmann KG	16 Available
9 Hans Lehmann KG	17 Available
30 Hyster	19 Available
18 Klaus Faber AG	20 Available
31 Liebherr	21 Available
1 MAFI Transport-Systeme GmbH	22 Available
32 PEINER SMAG Lifting Technologies	23 Available
32 RAM Spreaders	24 Available
12 RFID SEALS & LABELS by Etti	25 Available
Sicurezza SRL	26 Available
5 Sibre	27 Available
3 Stemmann-Technik	28 Available
	33 Available
	34 Available

EXHIBITION STAND PACKAGE

3 x 2 Square Metre Stands Include:

- A Guaranteed Speaker Place in The Concurrent Conference Programme
- Professional Standard Shell Scheme
- 1 Exhibition Table
- 2 Exhibition Chairs
- Exhibition Stand Lighting
- Electrical Power Point
- Exhibition Stand Carpet
- Exhibitor Name Panel
- WiFi Broadband Internet Access
- 3 Free of Charge Conference Delegate Registrations
- The Rate Per Exhibition Stand Package is €7,895
- There is a Registration And Administration Fee of €495
- There are Multiple Events Booking Discounts

Please Visit: www.transportevents.com

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TRANSPORT EVENTS
Transport Events Limited
Tel: + 60 3 8023 5352
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SPONSORSHIP PROGRAMME

Companies wishing to maximise their profile at the **5th Baltic Ports & Shipping 2020 Germany Exhibition and Conference** will benefit from international publicity offered by sponsorship. As an Official Sponsor, your company's latest full colour corporate logo will be included as an Event Sponsor in the following:

- The official conference programme distributed worldwide
- All digital media event promotion
- All international event advertising, direct mail and public relations
- The official 5th Baltic Ports & Shipping 2020 Germany Exhibition and Conference website
- Sponsorship acknowledgement during the Opening Ceremony and by the conference moderator during the Conference
- The Welcome Arch at the main entrance to the Exhibition and Conference
- **3 Free of Charge** Conference Delegate Registrations worth €3,995

Delegates Lanyards Sponsorship

All event participants are given a name tag at registration. Attached to the name tag is a lanyard worn by all participants throughout the two days of the event. Your company's latest full colour corporate logo is exclusively printed throughout the full length of the lanyard in full colour and in a highly visible format. Sponsorship is €6,695 including all production costs. This does not include nametag sponsorship.

Delegates Nametags Sponsorship

All event participants are given an identification name tag to wear throughout the two days of the event. Your company's latest full colour corporate logo exclusively printed in full colour across the front of all name tags distributed to every event participant throughout the event. Sponsorship is €6,695. This does not include lanyard sponsorship.

Sponsored by **TT CLUB**
50 years of established expertise

Event Website

Have your latest colour logo displayed on the event homepage linking all event website viewers directly to your website. Sponsorship is €5,295.

Brochure Distribution

Have your latest corporate brochure distributed personally by our event staff from the Event Registration Desk. Cost for guaranteed brochure distribution to every conference participant is €3,995.

Conference and Exhibition Directional Signage

Have your company's latest full colour corporate logo exclusively displayed across the front of all directional signages in full colour and in a highly visible way throughout the Exhibition and Conference. Sponsorship is €5,295.

Company Banners

Have your latest 3 full-sized indoor banners positioned in high traffic areas i.e. in front of the Event Registration Desk, inside the Conference hall and inside the Exhibition area. Sponsorship is €5,295 per 3 banners.

Technical Site Visit Transportation Sponsorship

The Technical Site Visit take place one day before the event as part of the agenda for participating delegates. Sponsoring the Technical Site Visit transportation is an excellent way of branding your company. The Sponsor is invited to say a few words of welcome before the start of the Technical Site Visit and have marketing materials and branding throughout the tour e.g. distribution of brochures on the bus. Sponsorship is €5,295.

Networking Welcome Reception – Tuesday 12 May 2020

The Networking Welcome Reception is the first of two social highlights of the whole event. All participants enjoy the opportunity to network with fellow industry colleagues and friends during a relaxed sociable evening over food, drinks and local entertainment. The Sponsor is invited to say words of welcome during the function and have marketing materials and branding throughout the function. All arrangements with transport are made by the sponsor.

Conference Sessions Sponsorship

An excellent way of marketing your company is to present your latest corporate video to the conference delegates at the start of a conference session. Cost is €5,295 per Conference Session Sponsorship.

Session 1 

Session 2 

Session 3  **Faiveley** Stermann-Technik
A Wabtec Company

Session 4 

Session 5

Session 6

Conference Delegates Refreshment Breaks

During the event, refreshments will be served three times a day. Your company's latest full colour corporate logo will be printed as a Main Sponsor in the conference brochure. Your company can exclusively display promotional banners and literature at the refreshment serving points throughout the day as well as being able to take advantage of the range of sponsorship benefits in the introduction. Exclusive sponsorship of each Conference Delegate Refreshment break is €5,295.

Break 1 

Break 2 **LIEBHERR**

Break 3  **SIBRE** Sure to be Safe

Break 4

Break 5

Break 6

Conference Delegates Lunches

Your company's colour logo will be displayed as a Main Sponsor in the conference brochure. Your company has the opportunity to display promotional literature and posters in the delegates' dining room as well as words of welcome before the start of the lunch, plus a VIP lunch area for up to eight of your VIP clients or partners. Exclusive lunch sponsorship per day is €6,695.

Wednesday 13 May 2020

Thursday 14 May 2020

Networking Welcome Dinner – Wednesday 13 May 2020

The Networking Welcome Dinner is the social highlight of the event. All participants and spouses enjoy the opportunity to network with fellow industry colleagues and friends throughout a seated dinner with local food, drinks and entertainment. The Sponsor is invited to say a few words of welcome and have marketing materials and branding throughout the function. All arrangements with transport are made by the sponsor.

REGISTRATION INFORMATION

To Participate in The **5th Baltic Ports & Shipping 2020** You Need to Register as an **Exhibitor, Conference Delegate or Exhibition Visitor**.

Conference Delegates Receive: Competitive Hotel Rates • Technical Site Visit • Networking Welcome Reception • Conference Refreshment Breaks And Lunches • Exhibition And Conference Access • Networking Welcome Dinner • Full Set of Conference Presentations • Official Colour Photographs From The Event

Exhibition Visitors Receive: Access to Exhibition Only

CONFERENCE DELEGATE REGISTRATIONS

Please Complete And Fax Back This Form or Register Online at www.transportevents.com Should You Wish to Register Multiple Conference Delegates, Please Copy This Form For Each Delegate And Fax to: + 60 3 8023 3963 or Email to: alin@transportevents.com

Conference Delegate Registration

- ☐ I Wish to Attend The Technical Site Visit on Tuesday 12 May 2020. Registration For The Site Visit Will Not be Accepted Without Receipt of a Black And White Copy of The ID Page of Your Passport or Local ID, Visa Copy if Available and Photo ID Proof/Company ID For Port Security Check in Advance. Please Email to: anis@transportevents.com
- ☐ I Wish to Attend The Networking Welcome Reception on Tuesday 12 May 2020
- ☐ I Wish to Attend The Networking Welcome Dinner on Wednesday 13 May 2020

Name: _____ 26 / 07 / 2019

Job Title: _____

Company Name: _____

Address: _____

Tel: _____

Email: _____

Website: _____

INTERNATIONAL DELEGATE REGISTRATIONS

- On or Before **Sunday 12 April 2020**: The 'Early Bird' Conference Delegate Registration is **€1,195** Special Offer - 3 Delegates For The Price of 2 in This Category
- From **Monday 13 August 2020**: The Regular Conference Delegate Registration is **€1,295** Special Offer - 3 Delegates For The Price of 2 in This Category
- Shipping Lines, Port Authorities And Terminal Operating Companies Conference Delegate Registration is **€795**. Business/Photo ID is Required.
- Shippers/Beneficial Cargo Owners Conference Delegate Registration is Free of Charge. Apply by Emailing alin@transportevents.com. Business/Photo ID is required.
- One Day Conference Delegate Registration is **€795**
- No Delegate Registration Will be Accepted Without Full Payment

☐ Credit Card - For Secure Online Registration And Payment at www.transportevents.com Please Follow The Instructions on Our Registration Page. Payment Will be Accepted in Any of The Following Currencies: EUR And USD.

☐ Telegraphic Transfer - Complete The Registration Details on This Page And Fax to + 60 3 8023 3963 or Email to: alin@transportevents.com For TT Payment, You Must Supply Confirmation of The TT From Your Bank With This Application. Transmitting Bank Charges Must be Paid by The Sender.

☐ I Have Transferred €1,295 / €1,195 / €795 (Circle Correct Amount) Per Delegate to OCBC Wing Hang Bank Limited

☐ I Have Transferred US\$1,541 / US\$1,422 / US\$946 (Circle Correct Amount) Per Delegate to OCBC Wing Hang Bank Limited

Euro (EUR) and US Dollar (USD) Bank Transfer to:-

Account Name: Transport Events Limited

Account Number: 035-802-538366-831

Beneficiary Bank: OCBC Wing Hang Bank Limited

Bank Address: 161 Queen's Road Central, Hong Kong

Swift Code: WIHBKHH

PLEASE QUOTE BOTH DELEGATE AND COMPANY NAME AS REFERENCE.

TRANSMITTING BANK CHARGES MUST BE PAID BY THE SENDER.

LOCAL DELEGATE REGISTRATION

For German Nationals, Citizens And Residents of Germany, The Conference Delegate Registration is **€595**.

- On or Before **Sunday 12 April 2020**: The 'Early Bird' Conference Delegate Registration is **€495**
- From **Monday 13 April 2020**: The Regular Conference Delegate Registration is **€595**
- Business / Photo ID is Required
- No Delegate Registration Will be Accepted Without Full Payment

☐ Credit Card - For Secure Online Registration And Payment Via PayPal at www.transportevents.com Follow The Instructions on Our Registration Page. Payment Will be Accepted in Either EUR or USD. For Transactions in Other Currencies, Your Local Amount Will be Converted to EUR During The Transaction at The Prevailing Rate.

☐ I Have Transferred EUR495 / USD587 Per Delegate to OCBC Wing Hang Bank Limited

☐ I Have Transferred EUR595 / USD705 Per Delegate to OCBC Wing Hang Bank Limited

Euro (EUR) and US Dollar (USD) Bank Transfer to:-

Account Name: Transport Events Limited

Account Number: 035-802-538366-831

Beneficiary Bank: OCBC Wing Hang Bank Limited

Bank Address: 161 Queen's Road Central, Hong Kong

Swift Code: WIHBKHH

Please Fax a Copy of The Bank Deposit Receipt With Your Registration Form to + 60 3 8023 3963 or Email to: alin@transportevents.com

PLEASE QUOTE BOTH DELEGATE AND COMPANY NAME AS REFERENCE.
TRANSMITTING BANK CHARGES MUST BE PAID BY THE SENDER.

TERMS AND CONDITIONS

- No Delegate Registrations Will be Accepted Without Completing This Registration Form And Full Payment
- Upon Receipt of Your Registration Form And Full Payment, a Set of Delegate Information Documents Will be Emailed to You Including Your Proforma Invoice And, if Required, a Letter of Invitation For Entry Visa Application
- No Refunds Will be Given However, Substitutions Can be Made at Any Time
- Delegates Will Not be Admitted Unless Payment Has Been Received in Full
- Flights, Visa Arrangements, Airport Transfers And Accommodation Are Not Included in Your Delegate Registration Fee
- This Event Programme is Subject to Change Without Notice. E&O.E

I Acknowledge That I Have Read And Understand The Above Terms And Conditions.

Signed: _____

Dated: _____

COMPLETE AND RETURN YOUR REGISTRATION FORM TO:

Transport Events Limited
Tel: + 60 3 8023 5352
Fax: + 60 3 8023 3963
enquiries@transportevents.com



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www.transportevents.com

EXHIBITION VISITORS ONLY

Registration to Visit The Trade Exhibition is Free of Charge And Should be Done During The Event On-Site at The Registration Desk.

Display Opening Times Are:

Wednesday 13 April 2020	9am to 5pm
Thursday 14 April 2020	9am to 3 30pm

OFFICIAL HOTEL AND VENUE

The Official Hotel And Venue is **Maritim Seehotel Lubeck, Germany**. Exclusive Reduced Hotel Rates Will be Made Available to All Registered Participants. Subject to Availability.

Maritim Seehotel Timmendorfer Strand
Strandallee 73
23669 Timmendorfer Strand
Germany



Contact Person
Carina Zapfe
Banquet manager

Tel: +49 4503 605 2405
Fax: +49 4503 605 2450
Email: czapfe.tim@maritim.de
Website: www.maritim.com